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DATE: 8 September 1994
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SUBJ: Joint Defense Conversion Committee / China

Attendees:

MGEN Deng Yousheng, Director of the Foreign Affairs Dept.
Commission of Science Technology & Industry for National Defense
(COSTIND)
Senior Col. Ju Jian, Division Chief of the Foreign Affairs Dept. (COSTIND)
Mr. Liu Yong En, Deputy Chief of the Defense Conversion Assoc.
Mr. Feng Hul, Staff of the Foreign Affairs Dept. (COSTIND)
Col. Xu Cunyong, Assistant Military Attache
LTC Han Guo Qing, Staff Member - Embassy of China - Representative for
Military Technology Cooperation
Ms. Susan Long - Office of the Secretary of Defense

The above group of distinguished visitors were briefed and had the opportunity to tour several of the Westinghouse facilities on Friday, 9 September. After a brief corporate and ES overview, specific concentration was directed at the ATC business area as it relates to "defense conversion". Topics discussed included AMS, ASR-9, ARSR-4, and MSSR. Following this overview the group was led on several tours including:

- + AMS lab and a discussion of display and processing capability
- + West Bldg manufacturing including feed and assembly areas
- + Jackson Hill for a first hand look at the ASR-9 (Transportable) and ARSR-4 antenna
- + Parkway 12 for an overview of the LASS SSTx and further discussion on a potential Chinese - US cooperative effort (REF: 43)

While no specific action items were generated from this activity, there are several points that need to be followed up on at an early date.

1. The group was briefed by Secretary Perry's Defense Conversion Committee for China is looking for specific programs that they can "support" and "recommend" as

pilot programs for the Secretary's visit in mid-October.

2. The "white paper" to DoD recommending ATC as a priority area for defense conversion activities has gained some apparent interest. Of the one hundred plus commercial air transport airports currently in operation, almost half are "officially" dual use facilities. If possible I would like to have the opportunity to read this paper.

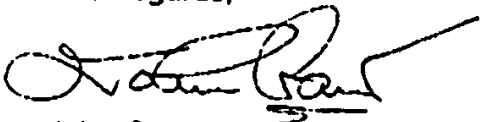
In our discussions it became evident that the Chinese Military has a strong influence (if not dominant role) over CAAC. Given a consolidated position from both entities, they may have enough "clout" to incorporate requirements/actions within the provinces, thus setting the stage for a more coordinated approach to air traffic control and thereby larger, more economic, lot sales. This position may be the first step in the "conversion" game plan that DoD will pursue.

3. Military Foreign Affairs Department (COSTIND) is/was unaware of many of the near term airport activities.

4. The combination of the REL-1A antenna and the TPS-63 electronics could provide a springboard for other activities in the ATC market. Such a match-up would:

- + Allow for a desired "technology infusion" to Chinese industry
- + Portrays a true "dual use story"
- + Since formal discussion had taken place in 1989, the speed at which details could be worked out would be desirable

Best regards,


John Cramer

Handwritten notes:
Dual Use
Long range ATC
to air defense
to standardize more
to standardize
IF CAAC & military join forces
we have more clout to force standardization
on provinces